

UPWARD BOUND!

HOW TO HELP PEOPLE ADVANCE ON THE JOB!

Training Presented At Your Organization By Larry Robbin Executive Director of Robbin and Associates

Most employment programs teach people how to get jobs, but few know how to teach them to get more and better hours, promotions and pay raises and other advancement opportunities. This revealing training is based on the feedback from two important sources. Hundreds of people in management were interviewed about how they go about deciding whether or not to give people pay raises and other forms of advancement. They were asked why some people get ahead in their workplaces and others stay where they started. The answers are not what you would expect and certainly not what we are teaching people about how to make progress on the job.

The other source of information came from interviews with hundreds of people that got various types of promotions. Their perspectives about how they worked, what they decided to ask for and how they asked contain priceless lessons about succeeding in the workplace. They were also asked their opinions about why so many of their co-workers were not successful at advancing. This information contained amazing peer-to-peer observations about how to succeed at work. These two sources of information are combined to give this important training both the employer and employee perspectives about what it really takes to be upward bound on the job.

- * Find out why telling people to do their best on the job is not the right way to help them advance!
- * Learn how cultural, class, gender, personality and other socio-demographic factors influence how people relate to getting ahead and how bosses relate to them advancing!
- * Get innovative ideas about how to help your program participants stand out in the workplace without alienating their peers so they become the employee of choice when it comes to advancement!
- * Discover powerful ways to make your pre-employment work go from being about getting and holding the job to including an emphasis on advancement skill building that will lead people to a better place in the world of work.
- * Get the list of critical advancement competencies people need to master in order to get ahead in the workplace and put these into your program so people get all the benefits of moving up the success ladder!

No matter what type of job seekers you serve or what type of program you have, if you want people to get ahead in the world of work bring this unique workshop to your organization now!

**Don't teach people how to get a job
without teaching them how to get ahead on the job!**

To bring this workshop to your organization contact Larry Robbin, Executive Director of Robbin and Associates, at larry@larryrobbin.com. For more information about Larry's training and consulting services, clients and background go to www.LarryRobbin.com. You will also find over 200 articles about various aspects of employment in the newsletter section, helpful resources and you can download free job seeker handouts. Don't forget to subscribe to the free newsletter!